RJ REYNOLDS

TOBACCO COMPANY

COPY

J. CAMPBELL / ROU 1610
PROMOTIONAL COORDINATOR

8899 MAIN STREET
WILLIAMSVILLE, NY 14221
(716) 634-4179
FAX (716) 634-3145

May 6, 1998

RJR Account #194040
Ms. R. Fairbanks
FINKLE DIST., INC.

JUNE CTS: DORAL BUY 8 PACKS GET 2 PACKS FREE / PROMOTION #800541

Dear Ruth:

DORAL B8G2F 'PRE-SLEEVED' product (6M) has been ordered to ship this promotion to participating retail accounts on the attached Customer List. Refer to the Customer List for specific distribution of product.

DORAL B4G1F BRAND STYLEs	UPC Code	#/ (6M) Cases
Light King	12300-25291	15
Light 100	12300-25292	15
FF 100	12300-25293	15
Lt Men 100	12300-25294	15
Ult Lt 100	12300-25295	15
Box 100	12300-25296	15
Lt Box 100	12300-25297	15

Billing per 6M Case: **24 Savings Cartons**

Product Arrival: **May 18, 1998**

Ship Date to Retail: **Week of: June 8, 1998**

EFT $ Amount: **$23,027.32**

PARTNERS 'BONUS' REPORTING DESCRIPTION	'DOR JUN B8G2F'

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Source: https://www.industrydocuments.ucsf.edu/docs/qxmy0000

B8G2F CTS
FINKLE DIST., INC.

PROMOTION DESCRIPTION:

****** *NO PACKING IS REQUIRED* ******

SHIP NUMBER OF CARTONS PER BRAND STYLE TO EACH RETAIL ACCOUNT AS INDICATED ON THE ATTACHED CUSTOMER LIST.

A list of accounts authorized to receive product distribution is attached. RJR will reimburse you $3.60 per each **promoted 6M** case for all product packed and shipped to retail on a timely basis. This equates to **$378.00 (105 (6M) case(s) @ $3.60)**. Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610
/jc
cc: R. Tanchyk
L. E. MacWilliams

Enclosure: Customer List

Note to RJR Manager:
Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

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DIRECT ACCOUNT RETAIL CUSTOMER LIST

PROMOTION #800541: DORAL BUY 8 PACKS GET 2 PACKS FREE

RETAIL DISTRIBUTION DATE: 6/8/98

***NO PACKING REQUIRED** * POS Kits / Floor Base Displays will be shipped directly to Retail Accounts.*

7 BRAND STYLES: *DORAL LT/ LT 100/ FF 100/ LT MEN 100/ ULT LT 100/ BOX 100/ LT BOX 100*

7 STYLES

S/REP	R/REP	RJR	ACCOUNT NAME	ADDRESS	CITY	STATE	SEGMENT	VAP SIS#	VAP NAME	VAP SPL#	# CARTONS PER STYLE	
162204	162226	621026	DAULICH	DBA WOLCOTTS	ENDICOTT	NY	CS	194040	FINKLE DIST INC		60 ~~47~~	
162302	162320	320476	D & G HARDWARE	RT 9 MAIN ST 18	WARRENSBURG	NY	CN	194040	FINKLE DIST INC		60 ~~45~~	
~~162302~~	~~162320~~	~~452987~~	~~EZ DUZZIT~~	~~75 SARATOGA AVE~~	~~SOUTH GLENS F~~	~~NY~~	~~TB~~	~~194040~~	~~FINKLE DIST INC~~		~~45~~	
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	CS	194040	FINKLE DIST INC		60 ~~45~~	
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	CS	194040	FINKLE DIST INC		45	
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	CS	194040	FINKLE DIST INC		45	
162303	162324	767356	FIVE CORNER ATLANTIC	378 MARIAVILLE RD	SCHENECTADY	NY	CS	194040	FINKLE DIST INC		45	
162304	162321	658803	SAVEMORE DISCOUNT BE	1512 ROUTE 9	CLIFTON PARK	NY	CS	194040	FINKLE DIST INC		45	
162306	162325	787584	A-MART MERCHANDISE	746 PAWLING AVE	TROY	NY	CS	194040	FINKLE DIST INC	914234	45	
162306	162326	766887	E-Z MART	RT 20 & 22	NEW LEBANON	NY	CN	194040	FINKLE DIST INC	930719	45	
								194040 Total			15	CASE(S) PER STYLE

51845 8408

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